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October 27th, 2021

I would like to extend a well-deserved congratulations to the Kotrotsios family for 30-years of success uniting and driving results for members of the American and European business communities. Beyond uniting leaders across the professional services spectrum both in the US and abroad, the Hermes Expo has created a sustainable community of trusted professionals that I am proud to work with today.

Seven years ago, Paul and I were introduced and structured a partnership. We approached members of the Hermes Expo and Hellenic News network with Greencrown Energy & Water's value proposition, and the partnership yielded results almost immediately. With Paul's help, we were able to access previously untapped markets and significantly expand our presence through the Mid-Atlantic. Paul has proven time after time that his recommendations are considered gospel by his peers and business partners. This is further evidenced by the 50+ newly acquired Greencrown customers that have materialized through Paul's efforts, who have now saved hundreds of thousands in annual energy expenses.

We appreciate the continued efforts of Paul and the entire Hermes Expo and Hellenic News of America network and look forward to participating in the Hermes Expo at the Grand Marquis in 2022 and beyond. Thirty years of continued success a marvel in today's world. Those who are fortunate enough to know Paul personally understand why another 30 years isn't just out of the question – it's a certainty.

Thank you, Paul, and the Kotrotsios family for your valuable partnership and contributions to Greencrown's growth. We look forward to sustaining a long-term partnership and continuing to assist members of your community with energy management services for years to come.

Salvatore Ritorto, CEP

A handwritten signature in black ink, appearing to read "Salvatore Ritorto", with a long horizontal line extending to the right.

Partner & EVP, Greencrown Energy & Water